

Message Text

UNCLASSIFIED

PAGE 01 STATE 065845

17

ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-05 SS-20 RSC-01 /037 R

66603

DRAFTED BY: COM/OED/OBOD/OPS/RDFREY

EB/OCA/REP:LHPOMEROY

COM/OEDWXOBOD/OPS/SSLEON

COM/OED/OBOD/RECOHEN, DIRECTOR

STATE/ARA/MEX/DKING

----- 054398

R 021857Z APR 74

FM SECSTATE WASHDC

TO AMCONSUL MONTERREY

INFO AMEMBASSY MEXICO

UNCLAS STATE 065845

E.O.O. 11652: N/A

TAGS: BEXP, MX

SUBJ: SALES LEAD FOR STEAM TUBE DRYER

1. OFFICIAL OF ALLIS-CHALMERS REPORTED THAT PRICING PROBLEM CITED REFTEL WAS DISCUSSED WITH THEIR MEXICAN SUBSIDIARY AND STANSFIELD CORP. (ALSO A/C SUBSIDIARY) WHO MANUFACTURES THIS EQUIPMENT. A/C REPORTS THAT IN THE COURSE OF PAST YEAR THAT NEGOTIATIONS HAVE TAKEN PLACE; MATERIAL AND LABOR COSTS HAVE VIRTUALLY DOUBLED FOR THIS EQUIPMENT. FYI: A/C ADVISES THAT NEGOTIATIONS CONTINUE BETWEEN ALCALI AND MEXICAN SUBSIDQIARY CONCERNING THIS OPPORTUNITY IN SPITE OF INFO CONTAINED IN REF-TEL.

2. USDOC HAS ALERTED FOLLOWING SUPPLIERS AND PROVIDED COPY OF EQUIPMENT SPECIFICATIONS ALONG WITH THE POINT-OF-CONTACT IN MONTERREY:

BLAW-KNOX	BARBER-GREEN
CHEMICAL PLANT DIVISION	402 NORTH HIGHLAND
300 SIXTH AVENUE	AURORA, ILLINOIS
PITTSBURG, PA. 15222	
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BARTLETT-SNOW

DAVENPORT MACHINE

AND FOUNDRY

6250 HOWARD AVENUE
CLEVELAND, OHIO

1666 WEST FOURTH ST.
DAPENPORT, IOWA

3. IN ADDITION, THIS LEAD WILL BE PUBLISHED IN COMMERCE
TODAY AND COMMERCE BUSINESS DAILY.

USUAL WAIVER APPLIES.
RUSH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 02 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE065845
Document Source: CORE
Document Unique ID: 00
Drafter: COM/OED/OBOD/OPS/RDFREY
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740074-0017
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740473/aaaacpkv.tel
Line Count: 72
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 17 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 JUN 2002 by bryansd0>; APPROVED <16 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SALES LEAD FOR STEAM TUBE DRYER
TAGS: BEXP, MX
To: MONTERREY
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005